Meeting Note re HyBONT

29/11/2022

Present

WG: [welsh government officials redacted section 40]

Marubeni: Tomoki Nishino, Georg Dodd, [Marubeni employees redacted section 40]

Apologies: David Rosser, [welsh government official redacted section 40]

The Purpose of meeting was a two way update Marubeni / Welsh Gov following the meeting on 23 November.

TN updated us that NEDO have delayed the meeting schedule for 5 December. They have no new date but reiterated the fact that BEIS could call for more information/ panel meeting any day too and they are also looking for commitment.

[welsh government official redacted section 40] updated them that we have approached special advisors and updated them. It's important that WG understands more detail, what does the contract look like, price points etc.

[welsh government official redacted section 40] reminded Marubeni that the end point of buses in South Wales is in line with the production of H2 but that there are interim milestones.

TN concerned that if buses cannot commit that then they need another customer, perhaps maybe haulage. They are bidding for DfT funding for a H2 freight trial on the M4 with Protium and will be informed of that result in 9/12. TB couldn't understand why we are prioritising Swansea over Bridgend.

TN asked [welsh government official redacted section 40]to clarify where the policy was generally, especially with regard to the Hydrogen Pathway's clear commitment to bus procurement which had attracted Marubeni to invest in the first phase. [welsh government official redacted section 43] noted the strong commitments made by the FM recently to transport deployment partnerships using green H2 in FMQs and the all-party support and MCC adoption of the Pathway as a core policy text on 15/6 in the Senedd. This will be reinforced further in the late spring with a H2 strategy position statement.

GD put forward an idea that they had discussed with BCBC around, Bridgend trialling a franchise model - do a study on how the model could work, key considerations and how it works in BCBC. BCBC would lead this work.

[redacted section 43]

GD - also reminded us that they would like access to the more detailed Evenergi data so they can do further modelling. They are not happy with the current dataset's brevity. [welsh government officials redacted section 40] (- Can you check with Evenergi / TFW what we can share ?0

GD said there are two key pieces of work:

- 1. Technical- how will the bus network work in the area
- 2. Legal what does a Hydrogen supply agreement look like? [welsh gov official redacted section 43]asked for clarity on the contract, what does this look like. GD said that they have some early work on this.

ACTION: GD - To share draft HOT with WG

NT reminded Welsh Gov that the FM is in Japan on 14 December 14 and senior executives are likely to meet him and brief on their perspectives.

NT also asked about how things work in WG. [welsh gov official redacted section 43]explained how Ministers look to officials to give evidence to support decisions and expenditure needs strong justification on value for money and benefits expected. . [welsh gov official redacted section 43]asked about the economic impact work Max Munday had done

ACTIONS:

- GD to see what can be shared on the economic impact and extracted from their BEIS NZ and Strand 3 application.
- . [welsh gov official] [redacted section 40]- to discuss how this moves forward and further updates to SpAds to ensure full awareness that the impact of not proceeding would have with Marubeni and through them to the wider Japanese business community and government.
- . [welsh gov official redacted section 40]To see what can be shared on Evenergi data
- . [welsh gov official redacted section 40]to share more detail on TFW work on business case with Bridgend and whether this can be shared with Marubeni