

6 July 2026

Dear

ATISN 27070 – WGCP Framework C362/2025/2026

Information requested

Thank you for your request which I received on 8 June 2026. You asked for:

1. Insurance requirements - The tender states minimum insurance levels of £5,000,000 for Employers Liability and Public/Product Liability. - Can you confirm whether successful suppliers held these levels of insurance at the point of tender submission, or if this was only required prior to contract award? Are certificates required to prove levels?
2. Cyber security requirements - The tender states that Cyber Essentials certification must be achieved within 3 months of award. - Can you confirm whether any level of cyber security certification was required at the point of submission, and whether successful suppliers held this at that stage?
Compliance and clarification - Were any clarifications issued to bidders regarding insurance or cyber security requirements? - Were any bidders assessed as non-compliant or excluded due to not meeting these requirements at any stage?
3. Pricing and value for money - Were any savings identified or achieved under the previous iteration of this framework? - If so, could you provide any summary figures or percentages used internally to demonstrate value for money? - How was pricing assessed and compared as part of this tender process? - Was any benchmarking or external comparison used to assess value for money? - How was value for money determined where incumbent or previously successful suppliers were awarded contracts again?

Our response

1. Certificates are required following the intention to award. However, both successful suppliers provided certification evidence that they met these requirements at point of submission.
2. Cyber Essentials was a requirement for successful suppliers with a three-month grace period applied for those suppliers who may be working towards their certification. Both successful suppliers held the required certification at the time of tender submission. No clarifications were issued to bidders in relation to insurance or cyber security requirements. No bidders were excluded from the tender process as a result of failure to meet the minimum insurance or cyber security requirements.
3. Due to the breadth of options and the lack of standardisation of fleet across Wales, the core list of items priced were different to previous iterations so a

like-for-like comparison could not be made.

The bidders were required to price a basket of non-specialist parts offering an OEM and Aftermarket version for every item, where Aftermarket was not available the OEM price was repeated. They were also asked to provide a price for a list of specialist parts (OEM only). Bidders had to offer a price for 98% of the overall basket. For evaluation purposes the calculation was based on one unit of each item.

In addition, bidders had to provide a % they would charge on top of the cost to themselves for all other parts. Three different %'s were required for this to cover slight variations in service requirements. Finally, a small additional % figure was requested to again be added to all non-basket parts, for customers who may require the supplier to provide a managed stores service. These figures were weighted as part of the overall tender score.

Criteria	Unit	Weight (% of total tender score)
OEM Basket	£ per unit	14
Aftermarket Basket		
Specialist Basket		
Direct Supply	% Margin/% On Cost Price	8
Indirect Supply	% Margin/% On Cost Price	8
Direct Supply Only	% Margin/% On Cost Price	8
Stores Management	% added in addition to figure shown at 4-6.	2

No further benchmarking was undertaken due to the lack of standardisation of the core list and individual customer requirements.

Next steps

If you are dissatisfied with the Welsh Government's handling of your request, you can ask for an internal review within 40 working days of the date of this response. Requests for an internal review should be addressed to the Welsh Government's Freedom of Information Officer at:

Information Rights Unit,
Welsh Government,
Cathays Park,
Cardiff,
CF10 3NQ

or Email: Freedom.ofinformation@gov.wales

Please remember to quote the ATISN reference number above.

You also have the right to complain to the Information Commissioner. The Information Commissioner can be contacted at: Information Commissioner's Office, Wycliffe House,

Water Lane,
Wilmslow,
Cheshire,
SK9 5AF.

However, please note that the Commissioner will not normally investigate a complaint until it has been through our own internal review process.

Yours sincerely